



Consolidate internet access Globally, all in a single invoice.

CUSTOMER PROFILE

Carlyle sought to consolidate internet access globally to reduce public entry points into its network; improve security posture; consolidate ISP services; and have a single invoice in US Dollars for its many international locations.

With 27 offices across 5 continents and nearly 1,800 professionals worldwide, Carlyle is one of the leading and most diversified global investment firms. Founded in 1987 in Washington, DC, their mission is to drive long-term value to their investors, companies, shareholders and people.

CARLYLE



Challenge

Expereo was selected for its global presence allowing it to service all of the 10 Carlyle selected locations for internet access. Expereo proved to be a partner who can deliver a single global solution offering full network management performance and assurance.



Solution

Carlyle leveraged the industry expertise and the global supplier base of Expereo to design a robust, diverse and highly available set of internet edges into its MPLS network. The solution allows Carlyle to decouple its internet services from its MPLS provider while ensuring customized and in-house secured internet edges. Further, having Expereo as a single global ISP affords Carlyle a single point of contact, monitoring and invoicing for all of its internet circuits.



Impact

As a result of switching the management of its global internet, Carlyle was able to reduce operational complexity and total costs by partnering with Expereo. The solution also enabled Carlyle to select different traffic speeds for critical and non-critical locations, while being ensured of a highly available, robust and secure managed network.

“Internet access is of critical importance to Carlyle. We selected Expereo due to its reputation as one provider with global coverage; its high levels of support and service. Because of Expereo, Carlyle has more robust and diverse global internet entry points, at a lower cost, with consolidated monitoring and invoicing”.

Alvaro Costa
Associate Vice President - Global
Networking Carlyle Group

